

Division of Real Estate &

Requirements for an Ohio Real Estate Salesperson's License

- 1. Be honest, truthful and of good reputation.
- 2. Be at least 18 years old.
- 3. Be sponsored by an Ohio Broker.
- 4. Not have been convicted of a felony or a crime of moral turpitude. Not have violated any civil rights laws regarding real estate within the past two years as determined by a court of law or violated any rules of the Ohio Division of Real Estate. In some circumstances, it is possible to have a conviction or violation disregarded, which would allow you to sit for the exam. The Division may only make a determination with respect to a conviction or violation if you file an application. For additional information on this process, contact the Division directly or review the additional information found on the Division's website.
- 5. Have a high school diploma or its equivalent as recognized by the Ohio Department of Education if you were born after 1950.
- 6. Complete the education requirements:
 - Real Estate Principles and Practices (40 hours)
 - Ohio Real Estate Law, including instruction in civil rights, housing discrimination and desegregation problems (40 hours)
 - Real Estate Appraisal (20 hours)
 - Real Estate Finance (20 hours)

Please note: Any person who has not been licensed as a real estate salesperson or broker within a four-year period immediately preceding his/her current application for the salesperson's exam must have completed the above instruction within a 10-year period immediately preceding the current salesperson application. This education must have been completed at an institution of higher education that awards a degree in at least a two-year program [i.e. an associate degree].

An applicant for an Ohio salesperson's license should submit:

- 1. A completed <u>Salesperson Examination Application</u> with \$81.00 fee. (Note: If you answer "yes" to any of the Ethical Conduct questions, please submit a detailed explanation. Your application will be reviewed by our Legal staff.)
- 2. Proof of completion of the Education Requirements (a **copy** of official transcripts or course completion certificates)

The applicant must also complete a criminal records check of both state & FBI records.

Information on performing a background check can be found on the Salesperson Examination Application.

Once the Division processes a complete application, the applicant's information is sent to the testing vendor. The testing vendor will process the information and send a Candidate Information Bulletin with instructions on scheduling the exams.

The applicant must pass the State and National portions of the Ohio Real Estate Salesperson Exam in order for a license to be issued. Passing score: 70

For more information, contact the Ohio Division of Real Estate & Professional Licensing at 614-466-4100.

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